

# Resources for Non Profits

**N**on-profit organizations have a growing store of resources to tap. We have reviewed a large number of these resources and are recommending the organizations and publications listed below for your consideration.

It is unlikely that we discovered every wonderful resource that exists, so we need your help. If you find a favorite of yours is missing, please tell us about it so we can share it in a future issue of **Child Care Information Exchange**.

## Support Organizations

These national organizations are dedicated to meeting the needs of non profit organizations. Several, such as the Foundation Center and the Taft Group, are focused primarily on fundraising issues, while others focus on a broader array of issues confronting non profits.

Foundation Center  
79 Fifth Avenue  
New York, NY 10003-3076  
(800) 424-9836

and

1001 Connecticut Avenue NW, #938  
Washington, DC 20036  
(202) 331-1401

The Grantsmanship Center  
PO Box 17220  
Los Angeles, CA 90017  
(213) 482-9860

Independent Sector  
1828 L Street NW, #1200  
Washington, DC 20036  
(202) 223-8100

National Center for  
Nonprofit Boards  
2000 L Street NW, #510  
Washington, DC 20036  
(202) 452-6262

The Society for Nonprofit  
Organizations  
6314 Odana Road, #1  
Madison, WI 53719  
(800) 424-7367 / (608) 274-9777

The Taft Group  
12300 Twinbrook Parkway, #520  
Rockville, MD 20852  
(301) 816-0210

## Helpful Publications

### Surveying the Field

Tracy D. Connors (editor)  
*The Nonprofit Organization Handbook  
(Second Edition)*  
New York: McGraw-Hill Book  
Company, 1988.

Virginia A. Hodgkinson, Richard  
W. Lyman, and Associates  
*The Future of The Nonprofit Sector*  
San Francisco, CA: Jossey-Bass Inc.,  
Publishers, 1989.

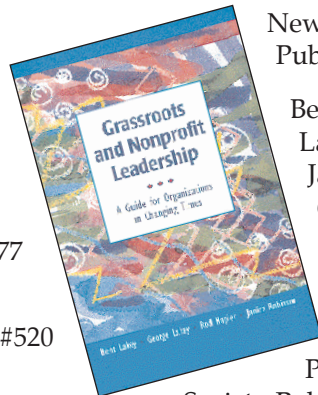
Lester M. Salamon  
*America's Nonprofit Sector: A Primer*  
New York: The Foundation Center,  
1992.

### Leading the Organization

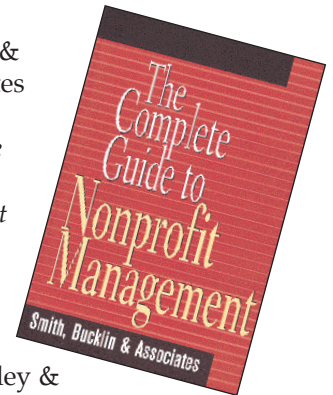
Earl W. Anthes and Jerry  
Cronin (Editors)  
*Personnel Matters in the Nonprofit  
Organization*  
Hampton, AR: Independent  
Community Consultants, Inc., 1987.

Peter F. Drucker  
*Managing the Nonprofit Organization:  
Principles and Practices*  
New York: HarperCollins  
Publishers, 1990.

Berit Lakey, George  
Lakey, Rod Napier,  
Janice Robinson  
*Grassroots and Non-  
profit Leadership: A  
Guide for Organiza-  
tions in Changing  
Times*  
Philadelphia, PA: New  
Society Publishers, 1995.



Smith,  
Bucklin &  
Associates  
*The  
Complete  
Guide to  
Nonprofit  
Manage-  
ment*  
New  
York:  
John Wiley &  
Sons, Inc.,  
1994.



### Financial and Legal Issues

Malvern J. Gross, Richard F.  
Larkin, Roger S. Bruttomesso, and  
John J. McNally  
*Financial and Accounting Guide for  
Not-for-Profit Organizations  
(Fifth Edition)*  
New York: John Wiley & Sons,  
Inc., 1995.

Bruce R. Hopkins  
*Starting and Managing a Nonprofit  
Organization: A Legal Guide*  
New York: John Wiley & Sons,  
1989.

Richard F. Wacht  
*Financial Management in Nonprofit  
Organizations (Second Edition)*  
Atlanta, GA: Georgia State Univer-  
sity Business Press, 1990.

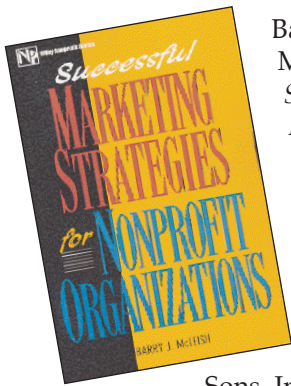
Gail Walraven  
*Business Thinking in Not-for-Profit  
Organizations*  
Gaithersburg, MD: Aspen Publish-  
ers, Inc., 1995.

## Building Resources

James C. Crimmins and Mary Keil  
*Enterprise in the Nonprofit Sector*  
New York: Rockefeller Brothers  
Fund, 1983.

Thomas G. Dunn  
*How to Shake the New Money Tree:  
Creative Fund-Raising for Today's  
Nonprofit Organizations*  
New York: Viking Penguin Inc.,  
1988.

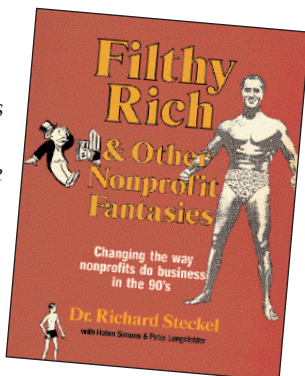
Philip Kotler and Alan Andreasen  
*Strategic Marketing for NonProfit  
Organizations (Fifth Edition)*  
Upper Saddle River, NJ: Prentice  
Hall Business Publishing, 1995.



Barry J.  
McLeish  
*Successful  
Marketing  
Strategies for  
Nonprofit  
Organiza-  
tions*  
New York:  
John  
Wiley &  
Sons, Inc., 1995.

Jill Muehrcke  
*Are You Sitting on a Gold Mine?  
Fundraising Self-Assessment Guide*  
Madison, WI: The Society For  
Nonprofit Organizations, 1995.

Richard Steckel  
*Filthy Rich & Other Nonprofit  
Fantasies:  
Changing  
the Way  
Nonprofits  
Do Busi-  
ness in the  
90's*  
Berkeley,  
CA: Ten  
Speed  
Press,  
1989.



## Managing a Board

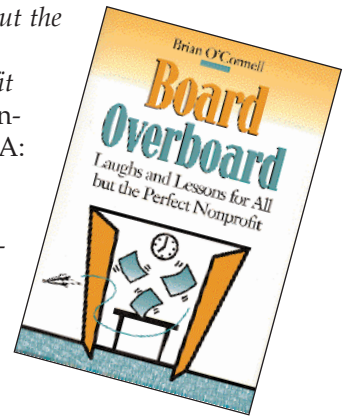
Richard T. Ingram  
*Ten Basic Responsibilities of Nonprofit  
Boards: NCNB Governance Series 1*  
Washington, DC: National Center  
for Nonprofit Boards, 1996.

Jacqueline Covey Leifer and  
Michael B. Glomb  
*The Legal Obligations of Nonprofit  
Boards: A Guidebook for Board  
Members*  
Washington, DC: National Center  
for Nonprofit Boards, 1992.

Judith Grummon Nelson  
*Six Keys to Recruiting, Orienting,  
and Involving Nonprofit Board Mem-  
bers: A Guide to Building Your Board*  
Washington, DC: National Center  
for Nonprofit Boards, 1991.

Brian O'Connell  
*Board Overboard: Laughs and Lessons*

*for All but the  
Perfect  
Nonprofit*  
San Fran-  
cisco, CA:  
Jossey-  
Bass  
Publish-  
ers,  
1996.



Brian O'Connell  
*The Board Member's Book  
(Second Edition)*  
New York: The Foundation Center,  
1993.

Larry H. Slesinger  
*Self-Assessment for Nonprofit  
Governing Boards: User's Guide  
and Questionnaire*  
Washington, DC: National Center  
for Nonprofit Boards, 1995.